# Welcome Before we get started

- 1. Today's webinar is scheduled to last 45 Minutes including Q&A
- 2. Closed Captions are available on the desktop and mobile Zoom app (click the CC button)
- 3. This webinar is being recorded and will be available on the website alongside additional resources within 7 days
- 4. Say hello in the chat (select "Everyone" from the dropdown) and ask questions using the Q+A button. You can also use the reaction buttons!

# Get the audience your content deserves

Dean Shaw, Thursday 9th February 2023







- Keywords & Tags
- Thumbnails

Add on tools

Don't forget the poll Dean!

YouTube the stuff we already know Navigational, Informational or Transactional? Trends or Evergreen? Structure Tools Q&A



YouTube is the second largest search engine in the World.

5 Billion Searches Per Month

Larger than Yahoo, AOL, Bing & Ask COMBINED!

# YouTube Algorithm serves the viewer.

- 1. Viewers needs over your content creator needs
- 2. YouTube uses Search History to determine what videos to suggest to viewers
- 3. YouTube relies on information from Descriptions, Tags & Titles when there is no behavioural data

YouTube the stuff we already know Navigational, Informational or Transactional? Trends or Evergreen? Structure Tools Q&A

Ask yourself these questions..

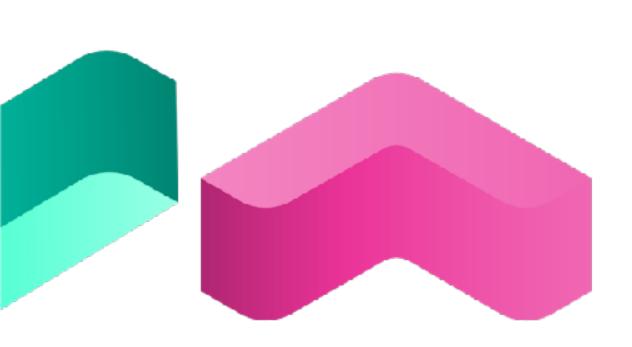
Who is your channel aimed at?

What does successful look like to you??

1K Views

10K Views

100K Views



## Navigational

Finding something specific from a reliable source of information

## Informational

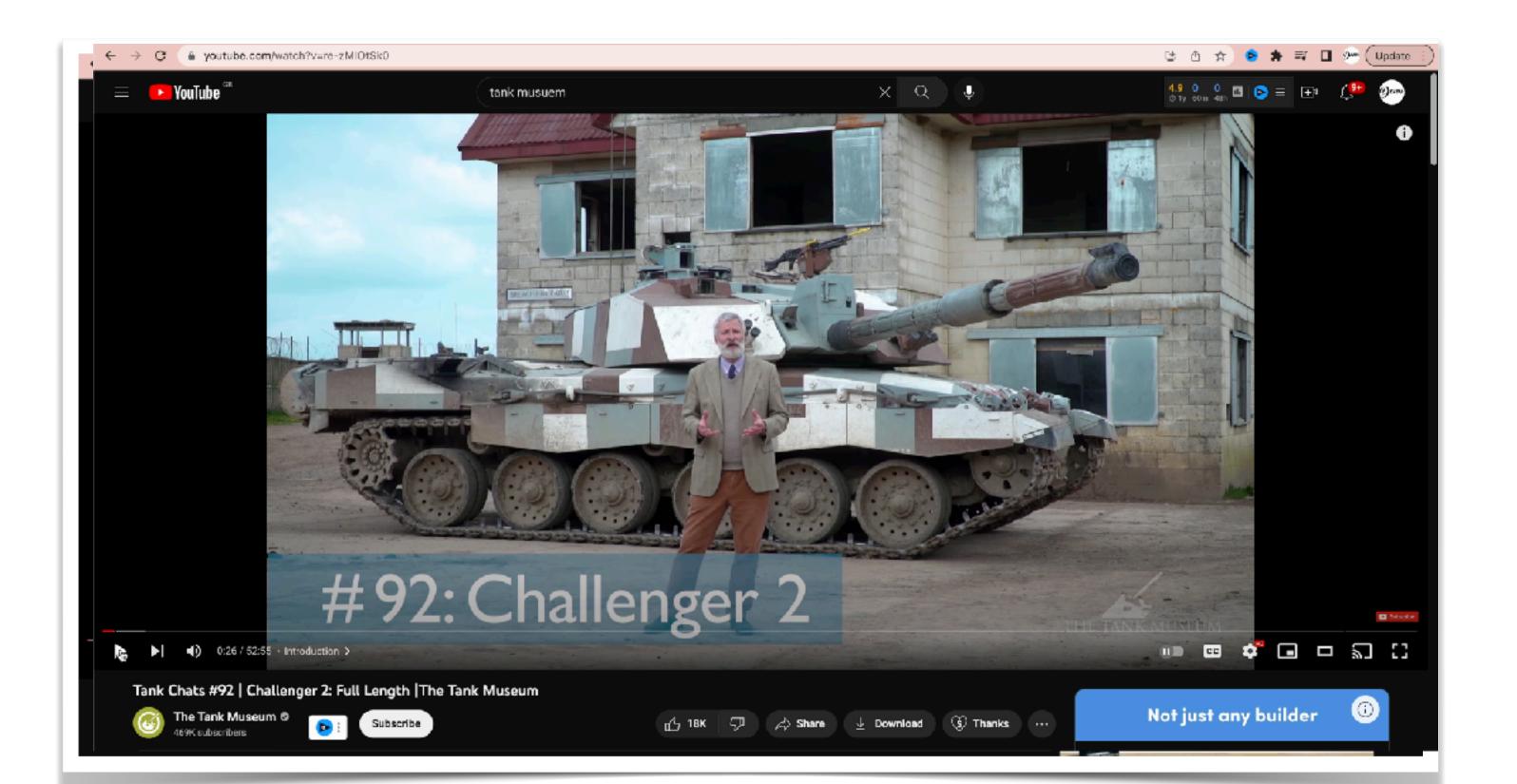
General search for information, the source of the information is not important. Typically how to's

## Transactional

Clear intent for the viewer, maybe watching a Theatre or Exhibition trailer before purchasing tickets.

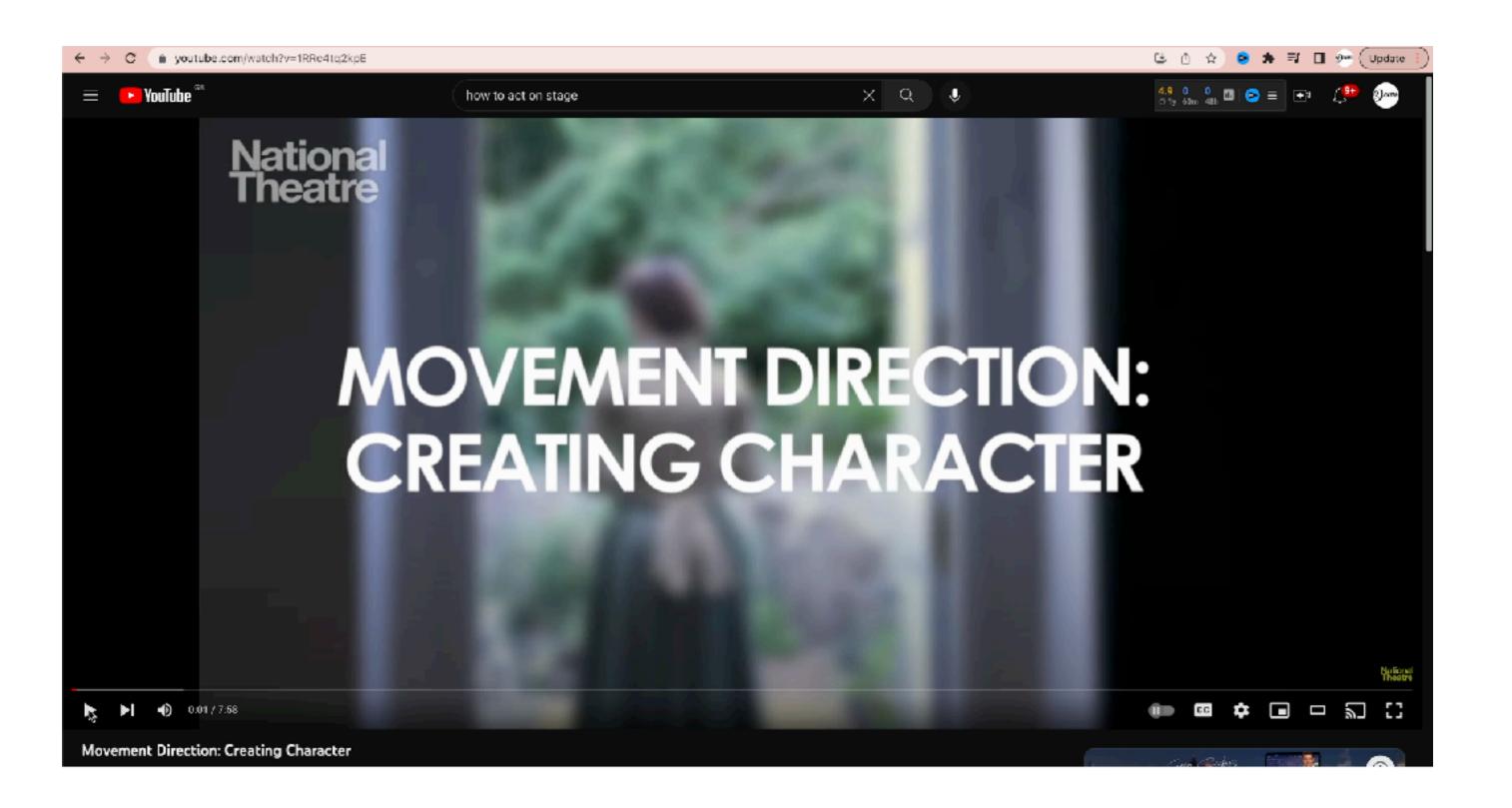
## Navigational

Finding something specific from a reliable source of information



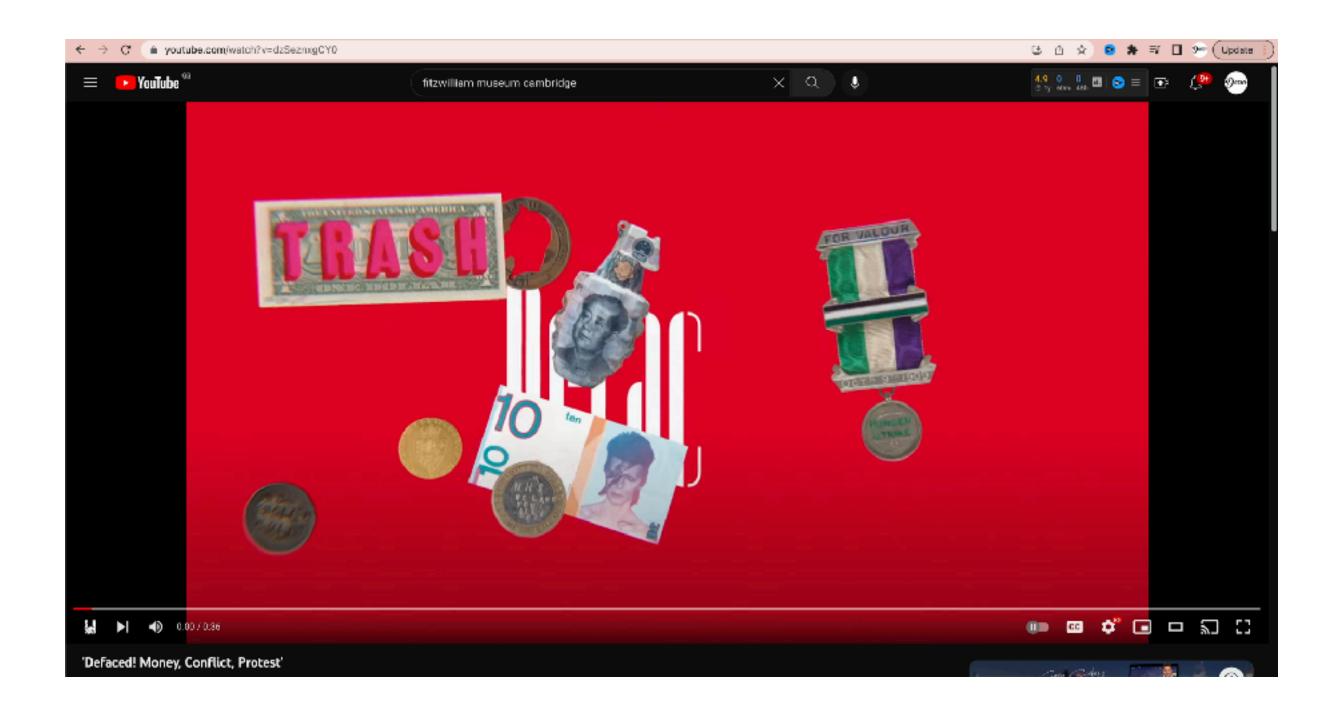
## Informational

General search for information, the source of the information is not important. Typically how to's



## Transactional

Clear intent for the viewer, maybe watching a Theatre or Exhibition trailer before purchasing tickets.



## Recap

# Informational Navigational Transaction

**Great for** building audiences fast by appealing to more people within your niche.

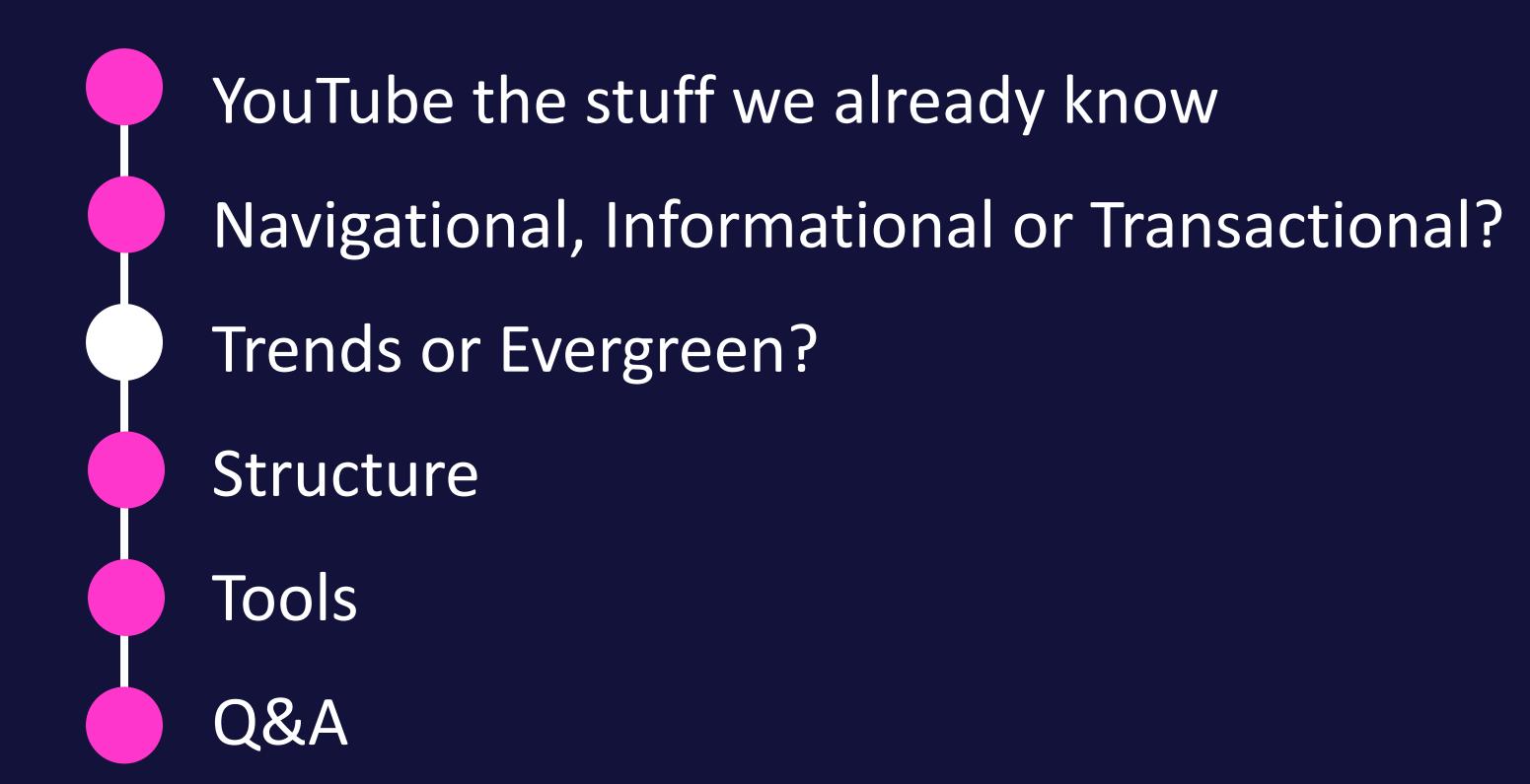
Once you've established your style of content viewers are more inclined to Like, Subscribe and become FANS!

A solid fan base and producing regular content in your niche will enable monetisation through: Tips, Sponsors, Patreon.

## Always remember!

If someone spends 5 minutes of their time on your video what is in it for them?

What is the value in your video to keep them engaged??



# Are you?

Trendy

Evergreen

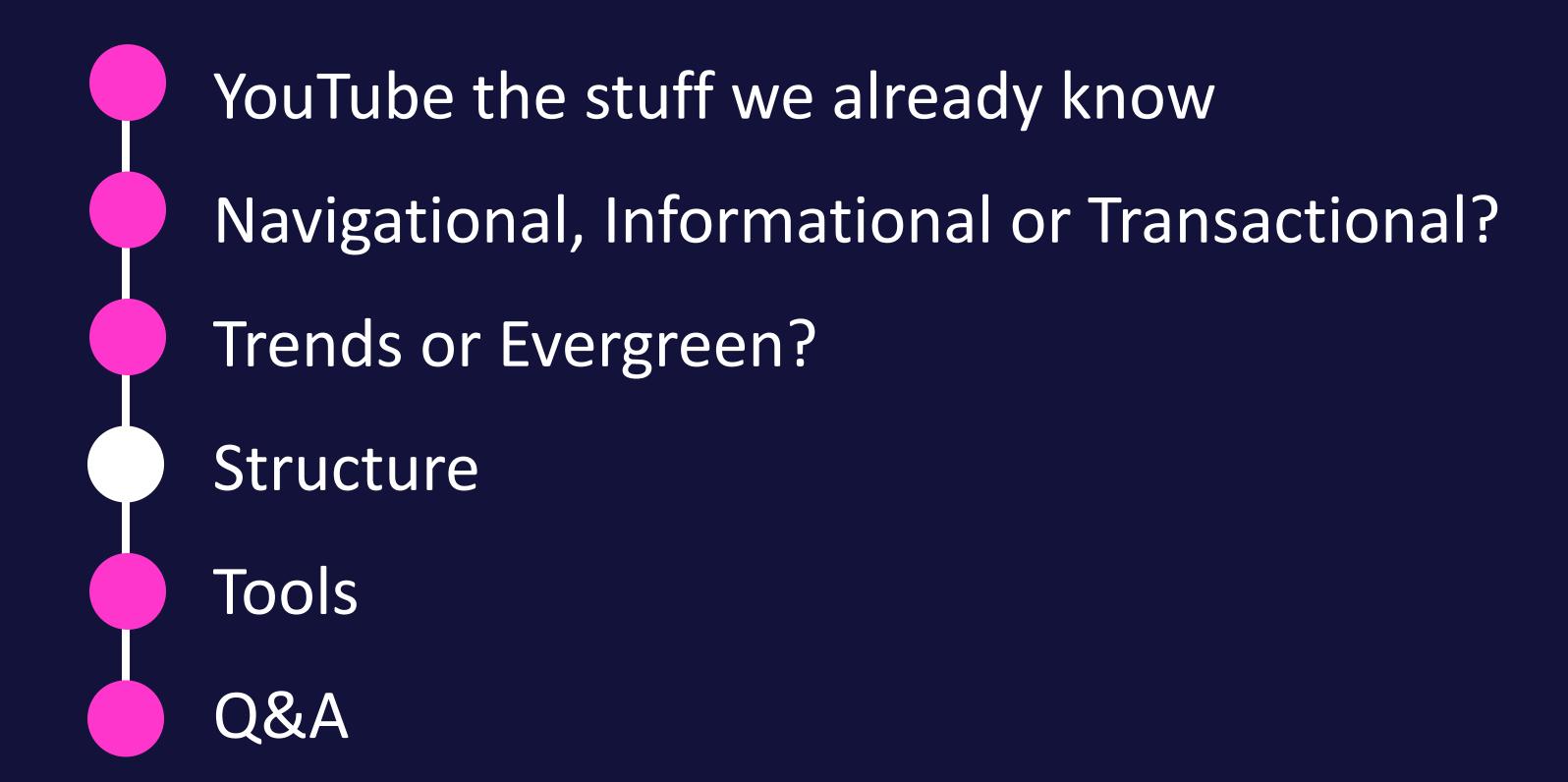




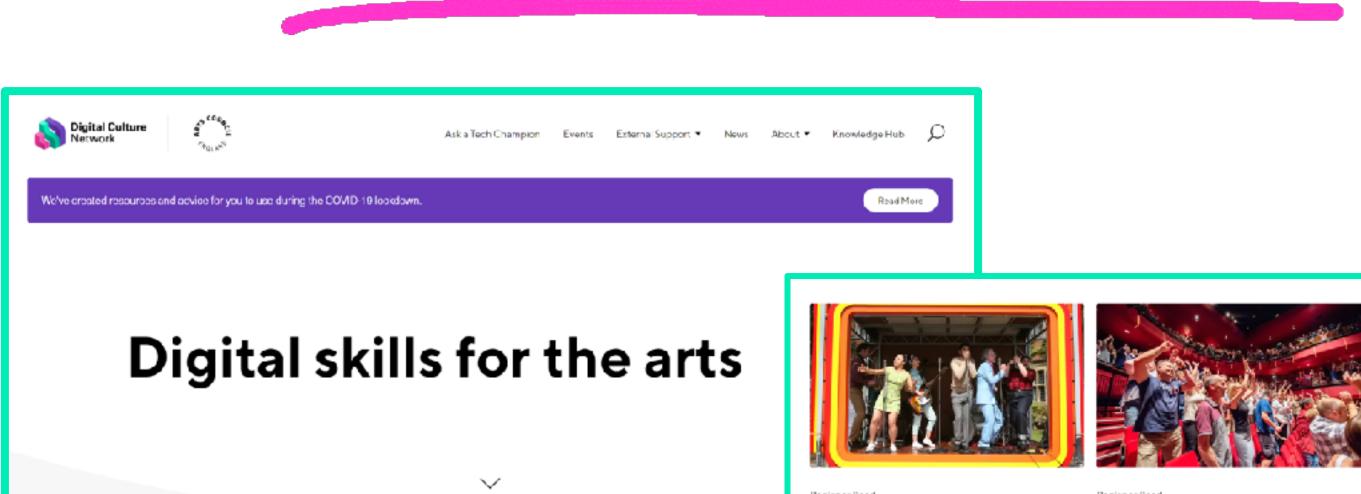
## Always remember!

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## digitalculturenetwork.org.uk



### Welcome to your Digital Culture Network

We are here to develop your organisation's digital skills. Working across the arts and culture sector, the Network is led by nine specialist Tech Champions. We want you to be a part of it.

Browse our Knowledge Hub



Knowledge Hub

Beginner Read
Video and Digital Content

### Podcasting and how to get started

This resource provides information and advice on making podcasts. As well as considerations for generating content, it contains guidance on hardware, software, and distribution methods.





### Engaging Audiences with

Whilst your audiences, participants or stakeholders may not be able to engage with you physically at the moment, you can still reach people through social media.

#### Introduction to Social Media

Social Media

Social media is a unique and powerful way to help your organisation thrive and engage with your sudience. Read on to find our more.



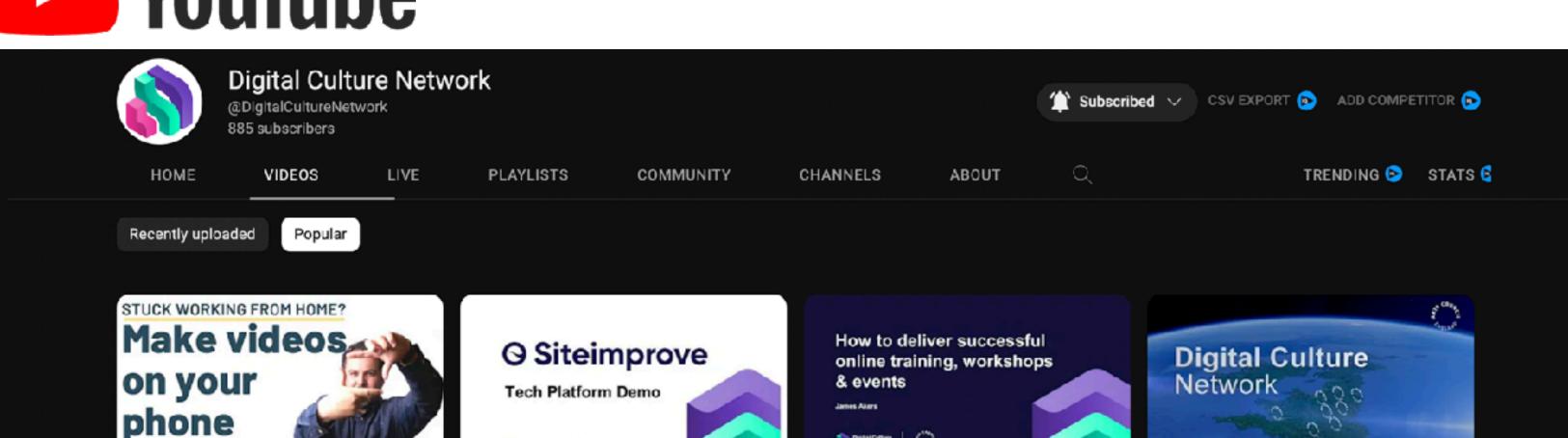


Hwydin Corrodus - 4 months ago.





## **YouTube**



How to make videos on your smart phone 📱

Digital Culture Network

4.3K views + 2 years ago



Tech platform demo - Siteimprove | Digital Culture Network

1.9K views • 1 year ago



How to deliver successful online training, workshops and events | Digital Culture...

1.3K views · 2 years ago



Introducing the Digital Culture Network

1.1K views + 3 years ago



Earning revenue from live streams | Crowdcast | Digital Culture Network

721 views • 2 years ago



MERL Twitter Sensation! | Digital Culture Network Case Study

604 views • 3 years ago



Introduction to the Digital Culture Network | Arts Council England

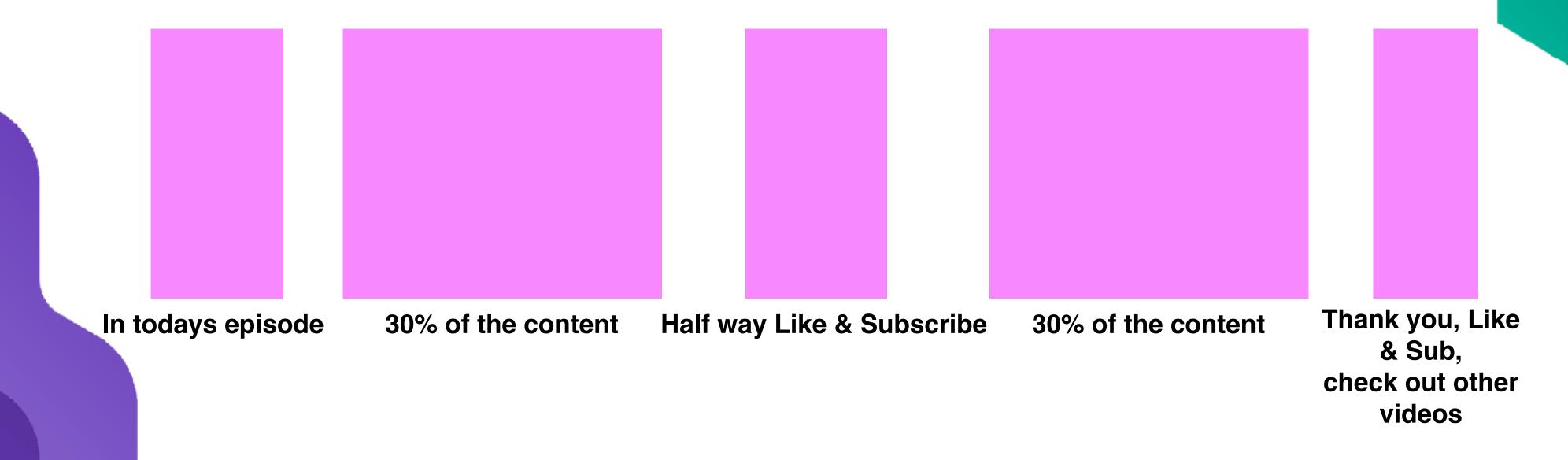
541 views • 1 year ago

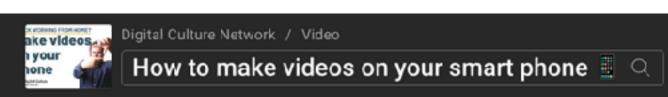


5 reasons why you need a digital marketing strategy in 2023 | Digital Culture Network

519 views • 3 months ago

## Once you see the structure, you'll see it everywhere in videos!



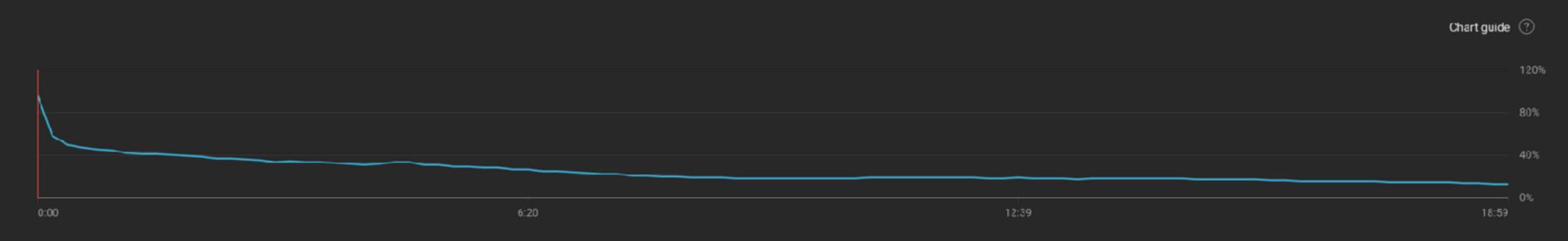


Mar 18, 2020 – Feb 7, 2023 Since uploaded (lifetime)



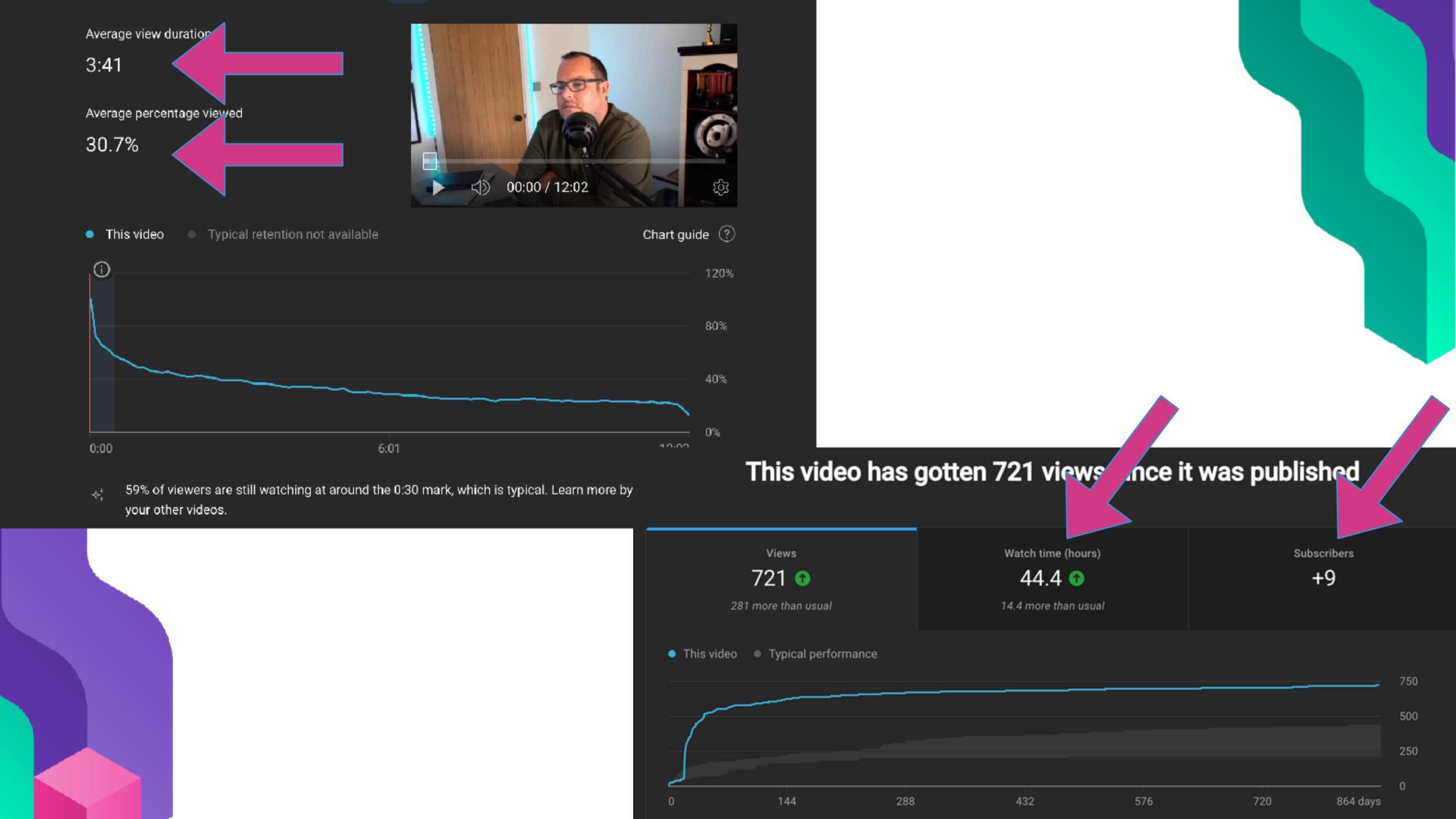


Type ?
Audience retention

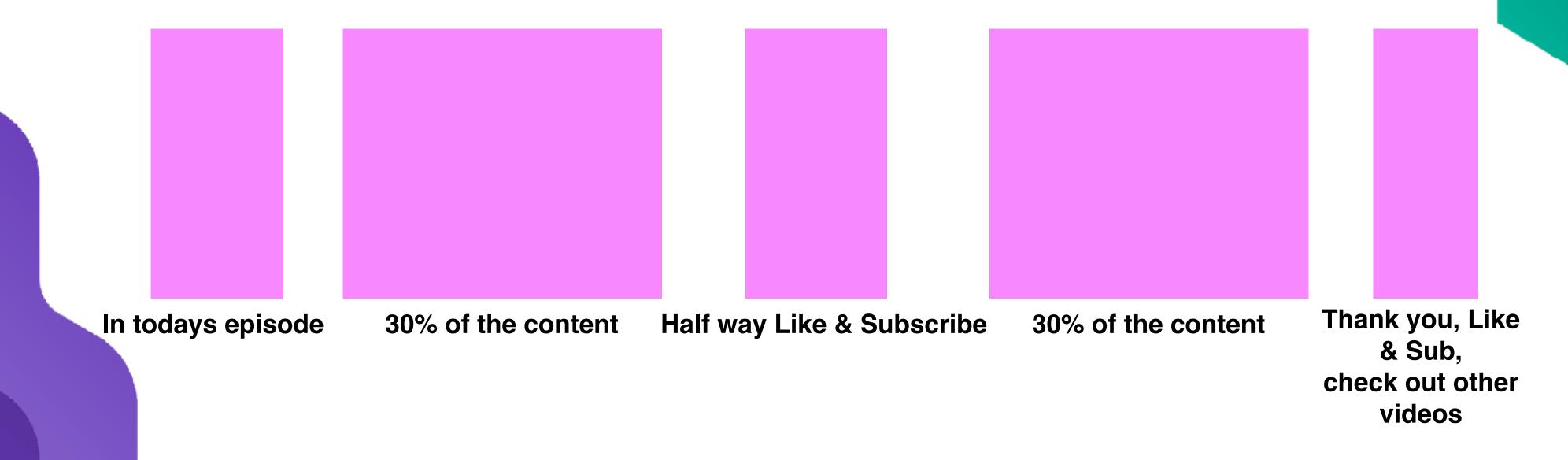


### How viewers find this video 🔝 Views · Since published Traffic Sources 54.4% External Direct or unknown 24.0% Other YouTube features 8.1% Channel pages 6.5% Suggested videos 3.4% 3.7% Others SEE MORE

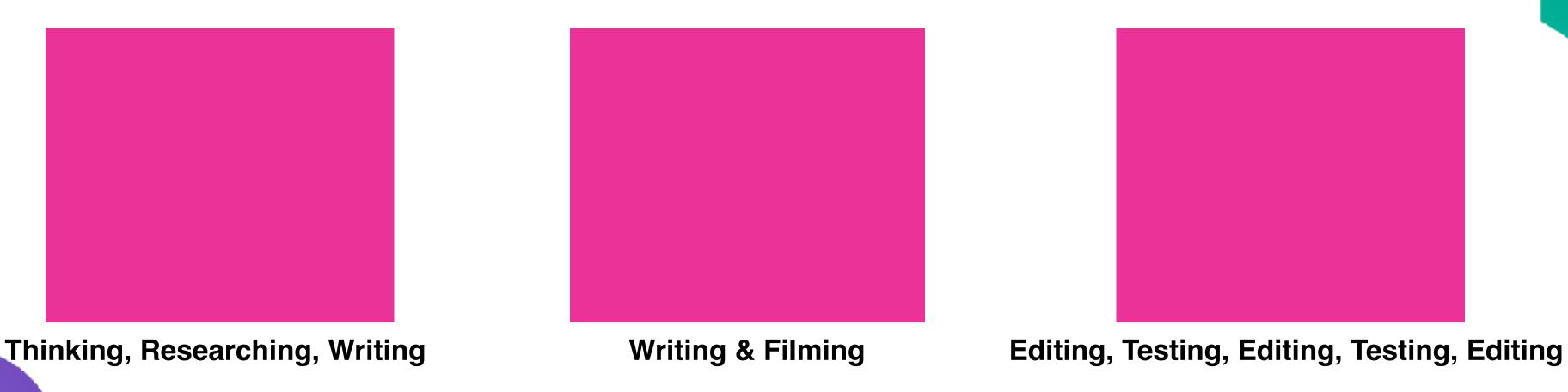




## Once you see the structure, you'll see it everywhere in videos!



## The three creative stages of your videos



## Circle of life

Navigational, Informational or Transactional?

Who is our channel content for?

Cut, Cut, Cut

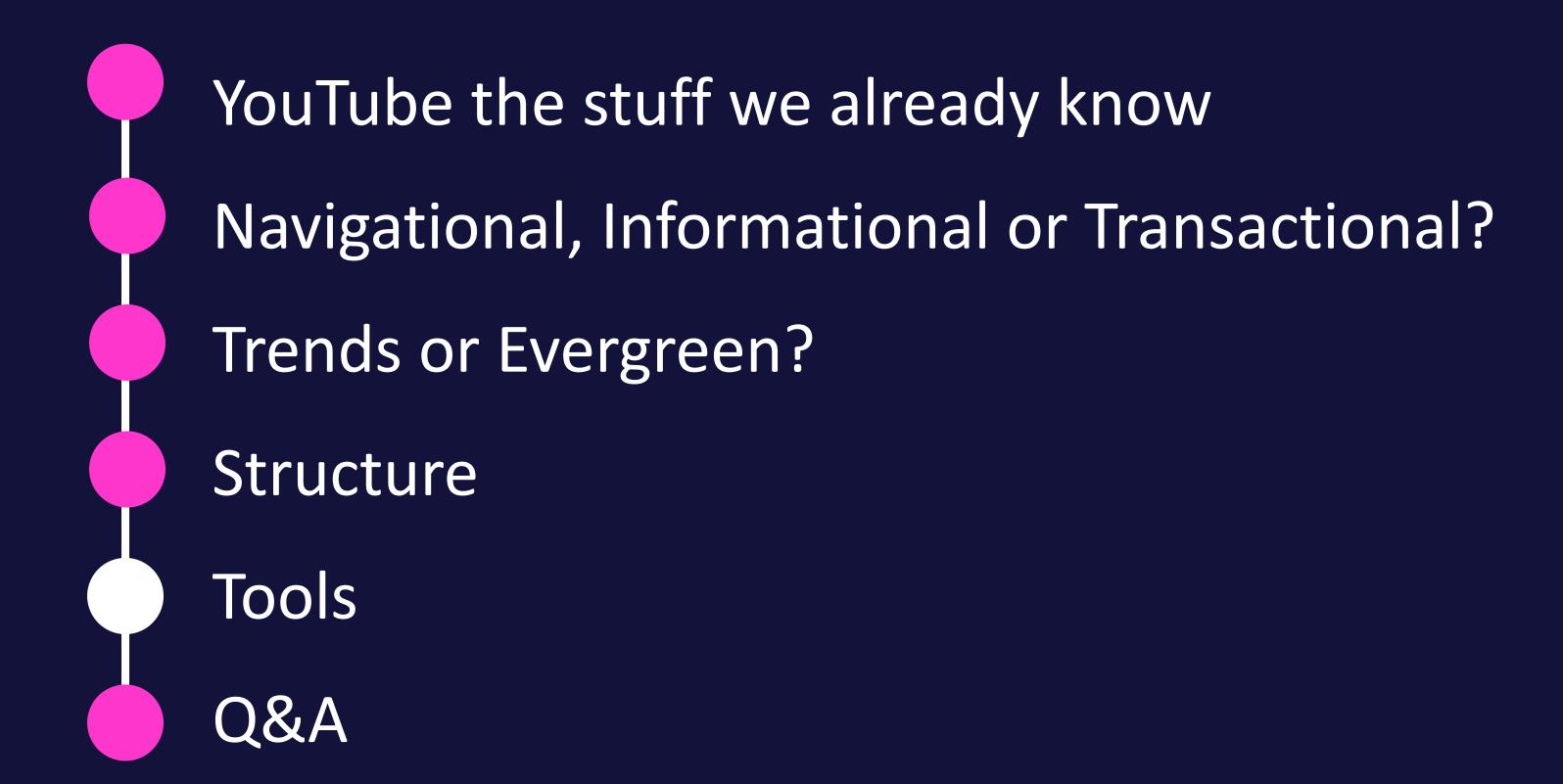
Are we Trendy or Evergreen?



Structure









14,808,749,845 ×

### Will you create the 15 billionth design?



Canva

Brand

Content Planner

Discover apps

Smartmockups

Design spotlight >

0

Doc

Business v

Plans and pricing ~ Education ~

Learn ∨

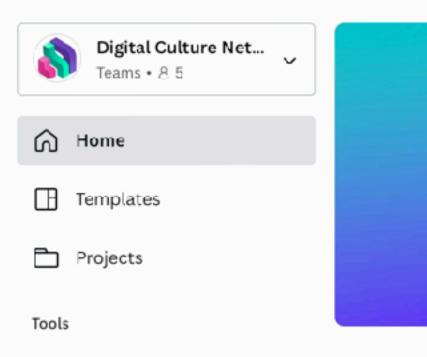


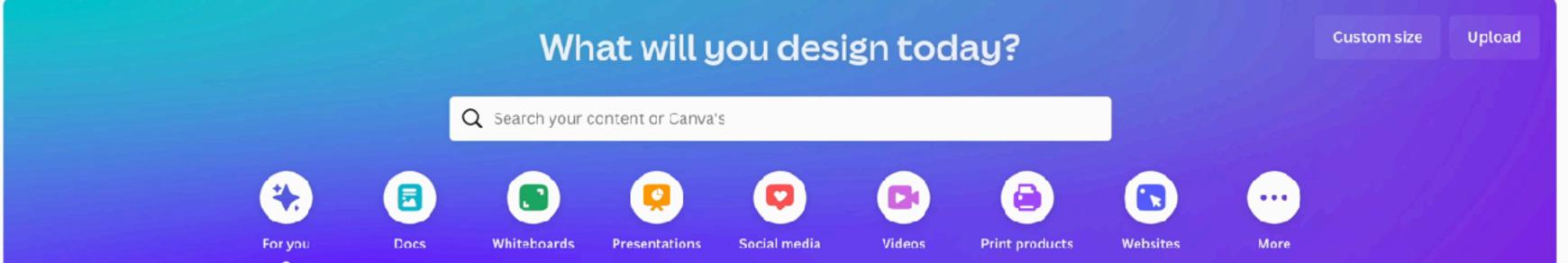




Create a design



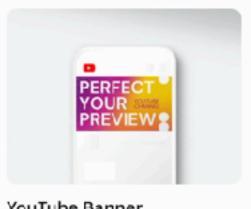




### You might want to try...



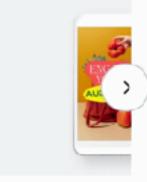












ŧΞ

Whiteboard

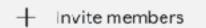
YouTube Banner

YouTube Thumbnail

Video

Instagram Post (Square) Instagram Story

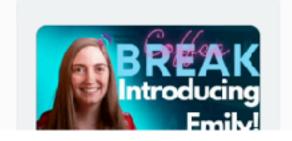
Recent designs













# Keywords Vid Vouce CERTIFIED



- Home
- Subscriptions
- History
- Your videos
- Watch later
- Show more

- Trend Alerts
- Most Viewed
- Channel Audit

Shorts

- Library

- Your clips
- Daily Ideas
- Keyword Inspector
- Competitors

- Achievements
- vidIQ Academy

# **Humanistic AI Voice**

Music

News

Search

Mixes

Live

Gaming

Create more accessible content for those with visual impairments by adding narrative voice

Ad · Veritone, Inc.



Machines

Manchester City F.C.

Inside David Harbour & Lily Allen's Brooklyn Townhouse | Open Door |...

> Architectural Digest @ 4.1 M views · 5 days ago21KVPH



Homes

Podcasts

Q

Cameras

Culinary arts

See inside Little Willie | The Tank Museum

The Tank Museum @ 41K views • 3 days ago268 VPH



Driving

Indo

Aircrafts

Gadgets

**Undefeated Showboater Challenges** Tyson

> **BLTV Classic** 2.1M views • 2 weeks ago2.7K VPH



UK housing market crash is "the end of the PONZI SCHEME" | Economics ...

The New Statesman 615K views • 5 days ago4.2K VPH



Goldeneye 007 On 00 Agent Difficulty - **VOD** 1

Jabo's Dumpster 1.3K views • 1 day ago29 VPH



How I Made \$3 Million In 6 Months as a 20 Year Old Female Entrepreneur

Inayah McMillan 280K views - 2 weeks ago4.5K VPH



**EXTENDED HIGHLIGHTS | An instant** classic! | England v Scotland | 2023...

Guinness Six Nations 208K views • 1 day ago6.3K VPH

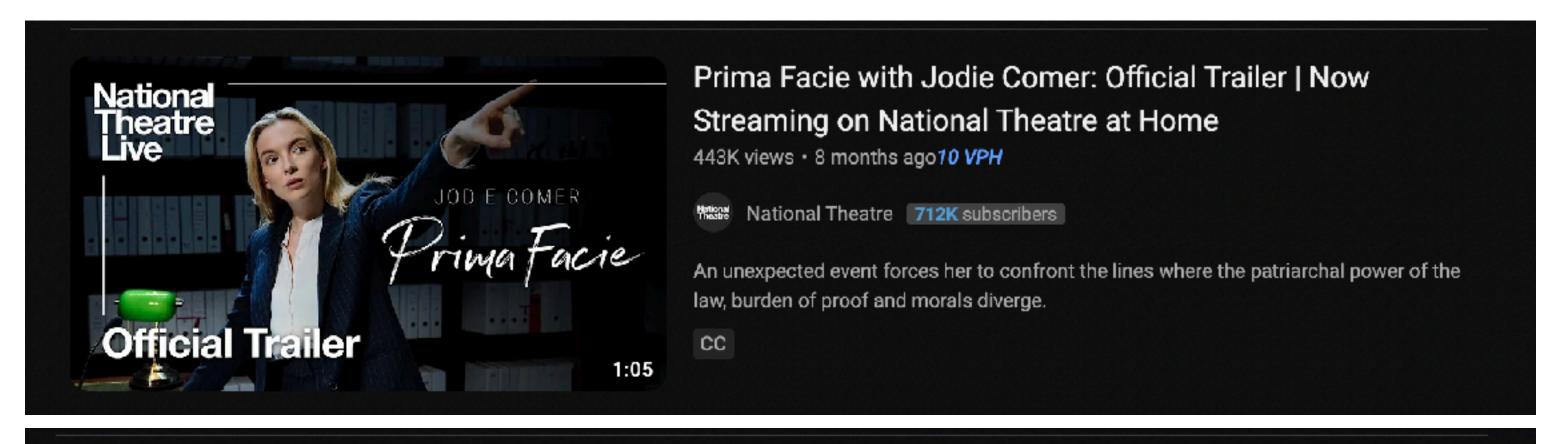
#### Subscriptions

DanceEast, Jerwoo...





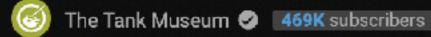
# The first 150 characters of your description should explain exactly what your video is about.





### Tank Chats #66 Leopard 2 | The Tank Museum

1.2M views • 3 years ago144 VPH



The Leopard 2 Main Battle Tank was kindly temporarily loaned to The Tank Museum by the Historic Collection of the Royal ...

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# 







## Get in touch

digitalnetwork@artscouncil.org.uk digitalculturenetwork.org.uk

Join the conversation

@ace\_dcn #DigitalCultureNetwork



