The 'Digital Strategy Dartboard' can help you produce a focused and sustainable set of goals based on your unique situation and which underpin key business objectives and strategic principles.

THE MISSION: (The long-term aims and values of you or your organisation/product/service) CHALLENGES: **BUSINESS OBJECTIVES:** (A broad, tangible target you hope to achieve) (The obsticles to success you or your audience are currently facing) VALUE PROPOSITION: **OPPORTUNITIES:** DATA & INSIGHTS: (the valuable information on the wants and needs of your (Your best opportunities to (The number one reason your overcome the challenges) organisation matters to your target demographic) audience) GOALS (A set of measurable shortterm steps that you can execute) COMPETITIVE **CHANNELS:** (Marketing channels & ADVANTAGE: activities) (The parts of your organisation/product/service that deliver a higher perceived value than your competitors) CUSTOMERS / AUDIENCES: RESOURCES: (The peopple who desire what your (The required people, skills, tech, budget to get the job done) organisation/proudct/service is providing/offering)